

TP

December 8, 1992

To: Hank Pietraszek
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From:  Alan MacKenzie

cc: Jeff Peterson

Subject: VA/DOD/P.H.S. Pricing for 1993

Jeff Peterson has worked with the pricing department at PPD and they have determined our maximum ceiling prices for the federal government that has resulted from the new law (HR 5193) signed by President Bush on November 4th.

Jeff is in the process of applying for Federal Supply schedule status at the ceiling prices. The formula is a bit complicated to explain, but the bottom line is the best prices we can hope for in 1993 to the VA and Military is:

\$245.85	7.5 mg/vial
187.95	3.75 mg/vial
189.90	4 week kit
119.28	2 week kit
89.24	6 pack/vial

From this point forward these prices can only be increased annually by CPI level (3% in '92). If you have questions, Jeff Peterson is on top of this.

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DEFENDANT'S
EXHIBIT

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